

# BUSINESS FOR SALE | HYDRAULICS & PNEUMATICS

Onondaga County, New York



COMMERCIAL REAL ESTATE SALES | LEASING | CONSULTING | DEVELOPMENT | MANAGEMENT



## BUSINESS ASSETS AND REAL ESTATE OFFERING

Sale includes FF&E, inventory, machinery & tools, forklift, vehicles, product lines, website, and accounts list  
Turnkey business with real estate package deal - **CONFIDENTIAL** – owner wants to retire

## KEY METRICS

Business Asking Price:	<b>\$100,000 – MAKE OFFER</b>	Real Estate Asking Price:	<b>\$ 625,000</b>
Financial Details:	Signed NDA required	Building Size:	10,885 ± sf
FF&E / Inventory:	Included in sale price	Parcel Size:	1.13 ± acre
Employees:	4 FT / 4 PT	Parking Spaces:	65±
Year Established:	1926	Year Built:	1986

NOTE: Owners will sell business independently if buyer is willing to relocate it to another location – otherwise, business assets sale must include real estate.



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## Essential Industrial Service With Real Estate | Package Deal NY State | Onondaga County

### Business Description

This family-owned business that has been serving the automotive, construction, military, government, and industrial markets since 1954, providing hydraulic, pneumatic and lubrication service, sales and parts. Competition for this niche industrial necessity business is very limited and the hydraulics, pneumatics & lubrication industry has shown longterm stability. Turnkey business sale includes all FF&E, tools and machinery, parts and product inventories, and complete list of all 2,500± active customer accounts.

In addition to repair, rebuild and maintenance services, the business features a sales showroom catering to walk-in trade. This business is a regional distributor of hydraulic, pneumatic & lubrication tools and equipment, being the statewide exclusive vendor for several key brands. The company website provides description of the product lines carried, services offered and ongoing promotional sales.

### Facility Description

Property features a 10,885± sq. ft. freestanding single-story building situated on a 1.13± rectangular parcel in an industrially zoned business park setting. Ample parking for 65± vehicles. Building features retail showroom, secure inventory storage, large service and repair areas, storage rooms, employee breakroom, and executive offices. Overhead door in delivery area is 14' H X 12' W with scissors lift.

The property is strategically located in the Central New York trade area, easily accessible for local business traffic, located near airport, and minutes away from Thruway 90 and Interstate 81.

### Growth

Strong potential to grow business volume and revenues via:

- sales team adapt to new pandemic protocols,
- set up a B2B e-commerce website,
- improved inventory management,
- provide advanced tech services,
- offer on site field repair service.

### Sale Option

Owners will sell business separately if buyer relocates it elsewhere. Otherwise, package deal with property.

### Support

Owner will stay on for short-term or longer basis to assist buyer with transition, training & management.

### Reason for Selling

One owner is seeking early retirement.



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